

TRAFFORD PARTNERSHIP

Report to: Health and Wellbeing Board
Date: 20th April 2018
Report for: Information
Report of: Kerry Purnell, Head of Partnerships and Communities

Report Title

GM Working Well Early Help Programme - Update

Purpose

To provide updated information on the activity for the 'GM Working Well Early Help' Programme which is being developed and progressed in Trafford and across GM

Recommendations

To note the information in the report and to ensure partners are committed to ensuring Trafford's readiness for the new service

Contact person for access to background papers and further information:

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1. Update on the development of the GM Early Help service.

The purpose of the service is to work with residents who are off sick from work due to health reasons and at risk of falling out of the labour market and those recently unemployed with health conditions that might be a barrier to returning to work.

1.1 Funding update

The contract value for the service across GM is £6.5m. The funding for the Early Help service is coming from the following sources:-

- NHS Transformation Fund
- Work and Health Innovation Fund
- European Social Fund (for newly unemployed cohort)
- GM Reform Investment fund

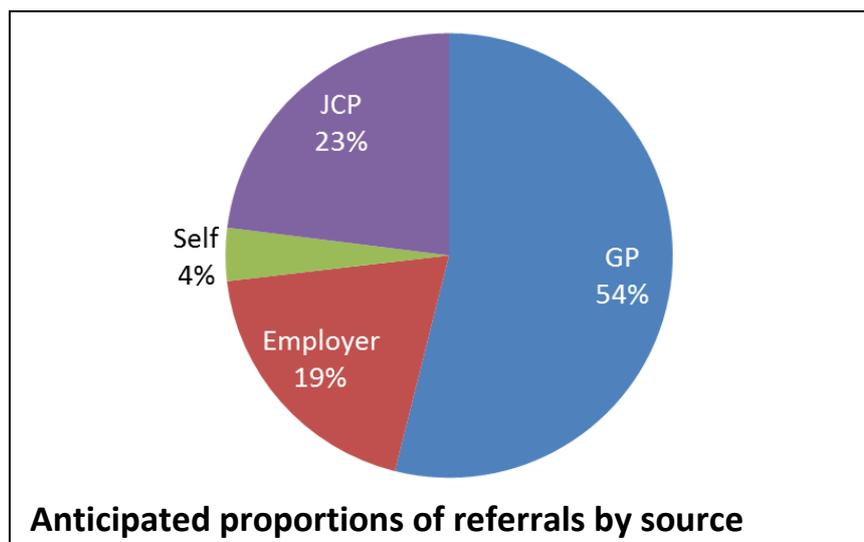
All have now been approved and subject to further scrutiny in April, funding has been secured.

Total payments made to the provider(s) will depend on the referral numbers to the programme and provider performance.

1.2 Specification development

A task group made up of representatives from each of the GM boroughs has been working on a specification for the new programme. Kerry Purnell and Nidi Etim were involved for Trafford. The key elements of the specification are:

- The contract will be delivered across all ten GM LAs (Local Authorities). Primarily this will be across 9 GP neighbourhood hubs/clusters for 'in-work' clients and in one locality in Job Centre Plus (JCP) offices for newly unemployed clients. The contract will run for three years from January 2019 with referrals being accepted for 30 months from contract date.
- There will be an anticipated 14,000 voluntary referrals over 3 years with referrals expected from GPs and other health practitioners; employers; JCP; and self-referrals.



- The core components of the service will be: condition management, patient activation / motivation and self care advice; rapid access to MSK and mental health support; occupational health advice; HR and employment advice; careers advice and jobs brokerage; and support for psycho-social issues such as debt, housing, relationships etc.
- The final payment model will be agreed through the contracting process with the provider but the maximum fee per participant is anticipated to be between £450-600. The key components of the payment model are:-
 - Delivery fee c.15% of total contract value - based on achievement of minimum service standards including generation of referrals; payable quarterly in advance

- Attachment fee c.15% of total contract value- payable for every participant attached to the service with supporting evidence
- Outcome fee c.70% of total contract value - paid for every participant accessing the full service, paid on exit with supporting evidence. It is estimated that 80% of clients will receive the full service.

1.3 Procurement process

The procurement process for the new service has started. The first market engagement event took place on 7th February, with around 80 suppliers attending. This was followed by a speed dating event on the 5th March to allow potential providers and sub-contractors to meet and have discussions. Approximately 15 potential prime providers and over 60 potential sub-contractors have signed up.

All Local Authority Leads have been requested to sign a confidentiality agreement and inform the GM Programme Team of any potential conflicts of interest. As with previous rounds of Working Well, volunteers from the ten LAs will form an evaluation panel with members of the Programme Office. Any LAs potentially expressing an interest in bidding for the service will be excluded from this process. The timescales for the procurement process are as follows:-

Evaluation process	Confirmed dates
Evaluation of Supplier Assessment Questionnaire	From 29 th May – 13 th June
Moderation meeting for SAQ	Wednesday 13 th June
Evaluation of Outline Solutions	From 24 th July – 2 nd August
Moderation meeting for Outline Solutions	Thursday 2 nd August
Competitive Dialogue	From 10 th September – 19 th September
Final evaluation	From 22 nd October – 2 nd November
Final moderation	Friday 2 nd November

It is anticipated that local GPs will be invited to take part in the competitive dialogue stage of the process.

STAR are leading the procurement process on behalf of GMCA. Kerry Purnell has volunteered to sit on the GM evaluation panel.

1.4 Ask and Offer documentation

All Local Authorities have been asked to produce an ask and offer document setting out what the services are in their area, how they can support the Provider and what the LA's key asks are of the Provider. These documents need to be complete by the 16th April and will be available on the Chest (the NW procurement portal) to potential bidders for the Early Help programme.

In addition to the LA Ask and Offer documents, a number of GM wide ask and offer documents are being produced. These include Ask and Offers around:-

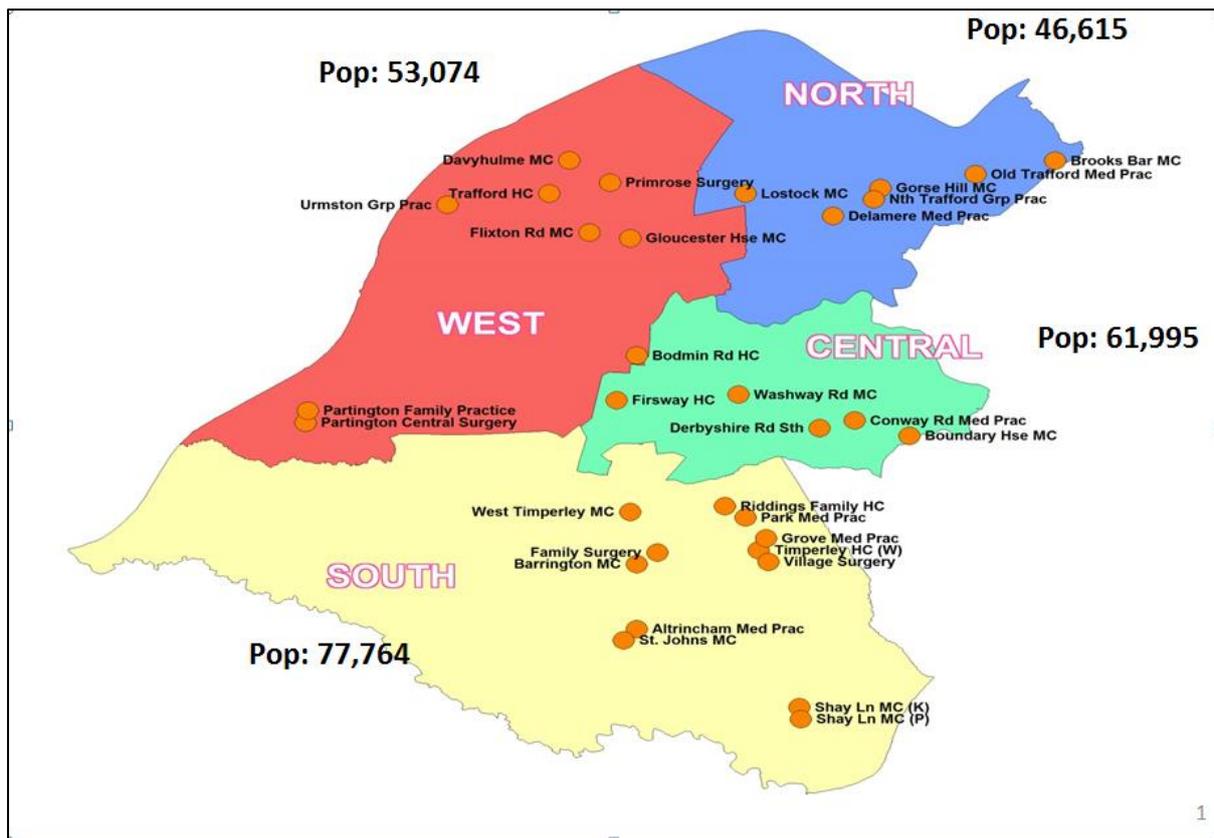
- Substance misuse
- Travel (TfGM)
- Leisure
- GM service Integration
- Skills
- Small Business Offer

2. Trafford update

2.1 GP engagement

Dr Mark Jarvis has secured agreement in principle that the five GP practices in the Central Neighbourhood will become involved in the programme. All GP practices in Trafford have recently signed up to a GP Company structure. Within the coming months, a GP Lead for each neighbourhood will be identified who will be able to represent the GPs in that cluster. It is anticipated that once identified, work will be done with the GP Lead for the Central area to help engage at a Practice level. However at this point there is no one GP to be able to speak to on behalf of the others in the neighbourhood, and discussions will be routed through the Clinical Director Mark Jarvis.

A map showing the potential participating practices is shown below:



2.2 Trafford's Ask and Offer

An Ask and Offer document has been produced for Trafford, and a final draft is attached at Appendix One. The document details:-

- Leadership and governance arrangements;
- Key contacts;
- Participating GP practices;
- Locality information e.g. demographic information, unemployment statistics and the local public service reform activities;
- Local service integration detailing what services are available in Trafford and how to access them;
- Opportunities for case conferencing with local services
- Co-location options for the new Provider. It is proposed that we will offer space either in the multi-agency integrated place based teams when these are fully up and running or in health and wellbeing hubs local to the relevant GP cluster.
- Local ask of the Provider including details of how we would like them to work with us and integrate at a local level.

3. Next steps for Trafford

The Trafford Ask and Offer document will go for formal approval and sign off to Theresa Grant, Chief Executive and Mark Jarvis, Clinical Director.

The Health and Wellbeing Board will be kept up to date as to progress on the development of the programme and the procurement process. Theresa Grant is Chair of the GM Programme Board and is expecting Trafford to be more than ready to adopt and champion the new service when it goes live next year. Continued and greater commitment from all partners is required over the next few months to ensure Trafford is ready to benefit from the new Working Well Early Help service.

4. Recommendations

The Health and Well Being Board are asked to acknowledge the contents of the Trafford Ask and Offer document and to note the progress report.

Kerry Purnell
6th April 2018